



McLean Fearnett Jackson

**Principals of McLean Fearnett Jackson:**

**Peter McLean, Brian Fearnett, & Beth Jackson.**

**Peter McLean.** [peter.mclean@mkj.net.au](mailto:peter.mclean@mkj.net.au)

**Peter** is one of Australia's most senior and experienced practitioners in the Information Communications Technology (ICT) executive search business.

He has presided over some of the nation's most successful and highly regarded ICT management recruitment businesses during more than three decades in the industry. These include JSP/Alexander Mann (Principal), JSP Associates (Managing Partner) and Praxis (Managing Partner).

However Peter also has the benefit of having worked within the ICT industry in a variety of roles - from support to sales, marketing, training and management. So his depth of experience is matched by considerable breadth across the industry.

His career also includes some memorable milestones such as heading up a consulting team that determined the computing requirements for what was then the world's biggest campus and later being one of the partners who built the largest search and selection practice in Australia in the ICT sector

A 30-year Member of the Australian Computer Society and a long-time member of the Australian Information Industry Association (AIIA), Peter has an extensive network of professional contacts throughout the ICT sector and Australian business generally.



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**Brian Fearnett.** [brian.fearnett@mkj.net.au](mailto:brian.fearnett@mkj.net.au)

**Brian** is a Founding Principal of McLean Fearnett Jackson, a company formed in April 2003 to provide highly personalized executive search and related services for companies seeking senior executives, particularly in the technology field.

Prior to joining MFJ, Brian was a Director at Alexander Mann/JSP Associates, where his experience within technology sales and marketing enabled him to play a leading role in recruiting some of Australia's top Information Communications Technology (ICT) company management.

Earlier in his career Brian occupied a number of senior management positions, starting with IBM United Kingdom and later, IBM Australia, thereafter moving to Chase AMP Bank, where he was national Sales Manager (Cash Management Services).

His next career move took him into two of the earliest Australian venture capital-backed technology companies, Eftel and Jtec. At Jtec, a company that became a significant supplier to the telecommunications industry, Brian became National Sales Manager for Australia and progressed to become Country Manager for Jtec in the United Kingdom.

On returning to Australia he decided to make full use of his knowledge of senior management employment by entering the executive search and recruitment business, where he has become one of the industry's most highly regarded practitioners.

A graduate of Harvard University (USA) and with almost three decades of working in executive recruitment and the Information Communications Technology (ICT) sectors, Brian has a formidable level of expertise in understanding all of the issues involved in senior level appointments.

A committee member of the Bilgola Surf Life Saving Club, Brian enjoys his fitness regime, including yoga, mountain biking, swimming and golf. Other interests include opera, cookery, European travel and spending time with his young daughter.



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**Beth Jackson.** [beth.jackson@mkj.net.au](mailto:beth.jackson@mkj.net.au)

**Beth** has extensive experience in senior management, sales and marketing, law, government and technology. As Regional Vice President, she ran the Australasia and South Pacific regional operations of SITA, a major global technology organization, and thereafter developed Equant, a multinational managed networking company, as its regional Managing Director. Her success in this area earned her the Excellence in Telecommunications Management award from the Australian Telecommunications User group (ATUG).

More recently, Beth held the senior position of Director, Enterprise Marketing, at Telstra, where she was responsible for a \$5 billion per annum sector of the business market for Australia's largest telecommunications company.

In government, she held senior positions in the Department of the Prime Minister and Cabinet, the New South Wales Premier's Department, and has been a private sector member on the New South Wales Government Information Management Board. Beth has also worked both as a corporate lawyer with a global organization, and with the national law firm Blake Dawson Waldron.

Throughout her career, Beth has developed sizeable teams and business, and has been hands-on in executive search and people development, sales and marketing, and strategic and operational areas within the organizations she has managed. Beth has participated in major global projects, and in regional developments in aviation, customs, immigration and banking projects.

A past Vice Chairman of ATUG, she has also been a director of the Australian Communications Industry Forum and Australian Business in Europe (ABIE) as well as being an Australian industry representative to a number of international forums convened by bodies such as APEC and WTO.

Beth's personal interests include travel, theatre, gardens (more than gardening!), art, swimming and tennis.