



McLean Fearnett Jackson

## Testimonials

**The business was established In May 2003 to provide high quality, good value, executive search and related services to business organizations operating in Australia and the Asia Pacific region.**

### **experience the difference**

It is our vision to be a tier one local company competing at the highest level within executive and board search within Australia, respected for the quality and expertise of our principals, the relationship with our clients and potential candidates, and our transparent and effective pricing philosophy.

We also seek to work closely and in partnership with both clients and strategic organizations locally and internationally, beyond the immediate issues of search and recruitment, taking into account the significant hands-on expertise in business management which we can offer to our clients, thereby deepening our relationship and our potential business breadth.

*“McLean Kerrigan Jackson has worked closely with Alcatel at a time when change is the most significant element we have to manage within our organization, and on behalf of our clients. The results they have produced for us have been outstanding, with the employment of a significant number of highly sought after, valuable staff for important new business development work in Alcatel, both here and in Asia Pacific.”*

(Dennis Metcalf, Human Resources Director, Alcatel Australia Limited).

*“Early in 2004, I directed the integration of Fujitsu and DMR to bring about an effective new organisation best suited to the customer and market conditions in Australia and New Zealand. I greatly appreciated the support I obtained from MKJ in bringing the merger of two great teams to fruition, with an infusion of new talent from the best in the market. MKJ was quick, flexible and responsive, producing excellent results”*

(Rod Vawdrey, CEO, Fujitsu Australia Limited).



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### **small firm – big results**

McLean Fearnett Jackson executive search offers the collective experience and expertise of its three principals across a broad range of managerial fields, combined with a deep understanding of executive search and related services. We own the company, and we appoint at least two principals to each search project, to give continuity and strength to our work for our clients.

*“Hutchison Telecommunications found a partner in McLean Kerrigan Jackson who could work responsively and effectively with our management team to produce a very strong field of candidates for a critical new role, to allow Hutchison to build its new 3G business in Australia.”*

(Greg Bourke, HR Director, Hutchison Telecommunications (Australia) Limited).

### **value for money**

Our pricing structure does not involve minimum fees or the miscellaneous disbursements and floating charges that often discourage search firms from negotiating the best value remuneration outcomes for their clients. With McLean Fearnett Jackson, the client can plan with full confidence that the eventual cost will be what is agreed in advance. We provide first class service without the high cost overheads and charges of our larger competitors. We are competitive with the second tier firms on price, but way ahead in terms of quality and performance.

*“At Argus Solutions we had a need for an experienced Sales Director, with local and international experience. The team at McLean Kerrigan Jackson found the best candidate, for the agreed and very competitive price. We were impressed with the professionalism and speed of progress in executing the assignment and the high quality of the shortlisted candidates.”*

( Lindsay Yelland , Chairman of Argus Solutions).



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**it's not only who you know, it's what you know.**

McLean Fearnett Jackson has great research capabilities, and world class assessment and benchmarking services, plus an unparalleled industry network and knowledge. Not only do we know the talent, we understand the management and technology issues and can work in fluid and changing business environments, delivering high quality results, fast.

*"I needed skilled assessment of leading sales management both within EDS and externally – McLean Kerrigan Jackson delivered, both in terms of the candidates and the provision of information on the changing outsourcing market in general. Their attention to detail and level of service was world class."*

(Don Easter, former Managing Director, EDS Australia, and President, EDS Asia Pacific South).